

Erasmus Charter for Higher Education 2014-2020 Application Form Call: 2014

Note: The data of this application form will be used by the European Commission/ Executive Agency EACEA and National Agencies for evaluation and monitoring

Program	The 2014-2020 EU programme for education, training, youth and sport proposed by the Euroepan Commission on 23 November 2011 (hereafter the Programme)*
Action	Erasmus Charter for Higher Education
Call	2014
Deadline for Submission (dd-mm-yyyy)	15/05/2013 12:00 midday Brussels time.
Application language	EN
Correspondence Language	EN

29012-LA-1-2014-1-IT-E4AKA1-ECHE-1

Applicant's previous EUC number (if applicable):

29012-IC-1-2007-1-IT-ERASMUS-EUCX-1

Erasmus Policy Statement (Overall Strategy) section D of this application form - original language (official EU languages): EN

If the original language is not English, French or German, the Erasmus Policy Statement (EPS) should also be provided in one of those three languages.

Erasmus Policy Statement translation language (if applicable): not applicable

Acknowledgement of receipt

After submission, applicants are invited to consult the website of the Education, Audiovisual & Culture Executive Agency - EACEA to check successful receipt of their Erasmus Charter for Higher Education (ECHE) application. If by the second week after the deadline, the application has not been listed on the website, the applicant should contact the EACEA (e-mail: EACEA-ECHE@ec.europa.eu).

* COM(2011) 788 (http://eur-lex.europa.eu/LexUriServ/LexUriServ.do?uri=COM:2011:0788:FIN:EN:PDF)

A

Applicant Organisation

A.1. Applicant Organisation

PIC, if available. Cf. Application manual	997437906
Full legal name (official name in latin characters)	UNIVERSITA' DEGLI STUDI DI URBINO CARLO BO
Full legal name (English name)	UNIVERSITY OF URBINO "CARLO BO"
Acronym	UNIURB
Erasmus code (e.g. F PARIS33) - if available	I URBINO01
Address (N°, street, avenue, etc.)	VIA SAFFI, 2
Country	Italia
Region	MARCHE
Post code	61029
City	URBINO
Website	http://www.uniurb.it

A.2. Legal Representative

Title	Prof.
Gender	Male
First Name	STEFANO
Family Name	PIVATO
Position	Rettore
E-mail	rettore@uniurb.it
Telephone (including country / area codes)	+39/0722 /305343
Address (n°, street, avenue, etc)	Via Saffi, 2
Country	IT, Italia
Post code	61029
City	URBINO

A.3. Coordinator

Title	Dr.
Gender	Male
First Name	Fabrizio

Family Name	MACI
Department	SERVIZIO RICERCA E RELAZIONI INTERNAZIONALI
Position	DIRECTOR INTERNATIONAL RELATIONS OFFICE
E-mail	FABRIZIO.MACI@UNIURB.IT
Telephone (including country / area codes)	+39/0722/305330
Address (n°, street, avenue, etc)	VIA SAFFI, 1
Country	IT, Italia
Post code	61029
City	URBINO

B

Statistics

The purpose of these statistics is to put into context the actions and strategies the institution is asked to present in the following sections.

For the academic year 2012-2013:

Total number of students enrolled in all degree programmes offered l	by your
institution (data from official HEI register)	
Short cycle:	272.0
1st Cycle:	11977.0
2nd Cycle:	2210.0
3rd Cycle:	170.0
Number of staff (Equivalent full-time)	
Teaching:	368.0
Administrative:	416.0
Number of degree courses on offer	
Short cycle:	15.0
1st Cycle:	15.0
2nd Cycle:	20.0
3rd Cycle:	13.0
STUDENTS (academic year 2011-2012)	
1. Credit Mobility for Students (all types of mobility programmes for բ	periods between
2 and 12 months)	
Number of outgoing study mobility students (Erasmus and/or others): to participating countries	148.0
Number of outgoing study mobility students (Erasmus and/or others): to non-participating countries	9.0
Number of traineeship (work placement) mobility students (Erasmus and/or others): to participating countries	39.0
Number of traineeship (work placement) mobility students (Erasmus and/or others): to non-participating countries	7.0
Number of study mobility students (Erasmus and/or others): from participating countries	92.0
Number of study mobility students (Erasmus and/or others): from non-participating countries	34.0
2. International Degree Students (students enrolled for a full degree p	rogramme with
foreign nationality or having completed a foreign previous degree)	
Number of foreign students, if applicable: from Participating countries	469.0
Number of foreign students, if applicable: non-partcipating countries	536.0
3. If applicable, number of local (having the nationality of the country	
international students (of foreign nationality / with foreign previous d	

0.0

in double/multiple/joint degrees:

Number of Local students, involved in Double/multiple/joint degrees

Number of international students, involved in double/multiple/joint degrees	0.0	
ACADEMIC STAFF (academic year 2011-2012)		
7.67.DEMIO 01741 (doddolillo year 2011 2012)		
All types of Erasmus staff mobility (for periods between 2 days and 2 r	months) for	
teaching and training purposes		
Number of outgoing academic staff to participating countries	23.0	
Number of incoming academic staff from participating countries	16.0	
COOPERATION (academic year 2012-2013)		
HEI AGREEMENTS IN EDUCATION AND RESEARCH valid in 2012/2013	3: European and	
International HEI Agreements / Consortia / Networks		
Number of Erasmus interinstitutional agreements:	170.0	
Number of other cooperation agreements (e.g. Memorandum of Understanding) with HEIs from participating countries	5.0	
Number of other cooperation agreements (e.g. Memorandum of Understanding) with HEIs from non-participating countries	30.0	
Total number of consortium agreements for double/multiple/joint degrees:	1.0	
Of these, percentage of the consortium involving non-participating countries	0.0	
European and International Education and Training Projects with cont	racts running in	
2012-2013 (e.g.: Lifelong Learning Programme, Erasmus Mundus or Te	empus)	
Number of projects as coordinator:	0.0	
Number of projects as partner:	3.0	
Equivalent full-time administrative staff engaged in the HEI's Europear	n and	
International Offices working for the Programme (2012-2013)		
Number of staff at the central level:	11.0	
Number of staff at the Faculty/School/Department Level:	9.0	

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General Organisation of Programme activities

C1. General Organisation

Please describe the structure at your institution for the implementation and organisation of European and international mobility (division of tasks, operational and communication methods). (max. 1000 characters)

Please provide the direct web link with the contact details of the international office (or equivalent) in your institution dealing with the implementation and organisation of European and international mobility:

The structure for the implementation and organisation of International mobility works at different levels. The Erasmus Office takes care of all administrative aspects, ensures uniformity in recognition procedures, stipulates the terms of the annual selection of candidates (bando di concorso) and supports arrangements for incoming and outgoing mobility. The Institutional Erasmus Coordinator heads the Erasmus Office, while the university's rector appoints a Academic Erasmus Coordinator (University ECTS Delegate). The university's various departments each nominate Erasmus Commissions chaired by a Departmental Erasmus Coordinator. The departmental commissions and its coordinators are responsible for selecting candidates for outgoing mobility, monitoring the learning agreements of the outgoing students, and function as advisors that will assist exchange students in all academic matters. http://www.uniurb.it/relazioniinternazionali/contatti

C2. Fundamental Principles

By applying for the Erasmus Charter for Higher Education my institution will:

Respect in full the principles of non-discrimination set out in the Programme and ensure equal access	and ,	_
opportunities to mobile participants from all backgrounds.	L	\vee

Ensure full recognition for satisfactorily completed activities of study mobility and, where possible, traineeships in terms of credits awarded (ECTS or compatible system.). Ensure the inclusion of satisfactorily completed study and/or traineeship mobility activities in the final record of student achievements (Diploma Supplement or equivalent).

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Please explain the academic credit system and the methodology used to allocate credits to the different course units followed by your students abroad. (max. 1000 characters)

In addition, please provide the direct web link where the methodology is explained:

The academic credit system followed by the University of Urbino is based on 60 credits (CFU) per year. Thus, 180cfu for our 1st cycle BA courses; 120cfu for our 2nd cycle MA courses. Outgoing students and incoming students are expected to accrue 30CFU per semester. One CFU corresponds to one ECTS. The selection of Erasmus candidates for outgoing mobility is organized by the departments. Selected students present a draft learning agreement to their departmental Erasmus Commission for approval before mobility. The learning agreement constitutes a binding 'contract' between student and university. Credits are awarded to individual mobility students after completion of the learning activities included in their learning agreement. The stipulated number of credits will be inserted in the student's career, by the Erasmus Office, after successful completion of the courses abroad. A detailed explanation of the procedure is available at: www.uniurb.it/Uborse/learning.doc

Charge no fees, in the case of credit mobility, to incoming mobile students for tuition, registration, examinations or access to laboratory and library facilities.

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C3. When Participating in Mobility Activities - Before mobility

Publish and regularly update the course catalogue on the website of the Institution well in advance of the mobility periods, so as to be transparent to all parties and allow mobile students to make well-informed choices about the courses they will follow.

Provide guidance to incoming mobile participants in finding accommodation.

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Please explain if all courses taught at your institution are described in the Course Catalogue and in which languages. (max. 500 characters)

In addition, please provide the direct web link to your Course Catalogue:

All courses taught at the University of Urbino are published in the course catalogue and described in the separate study guides of each department. Most of the courses are taught in Italian, but a certain number of courses across the different departments are taught in English. The Department of Foreign languages has a great number of courses taught in English, French, German and French.

Course catalog: www.uniurb.it/syllabi

Guide for Internationaland students: www.uniurb.it/Uborse/guide.pdf

Carry out mobility only within the framework of prior agreements between institutions. These agreements establish the respective roles and responsibilities of the different parties, as well as their commitment to shared quality criteria in the selection, preparation, reception and integration of mobile participants.

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Please describe the institutional procedure for the approval and monitoring of inter-institutional agreements for study and teaching mobility and/or learning agreements in case of traineeships (work placements). (max. 1000 characters)

The Departmental Coordinators, together with the University Academic Coordinator and the Institutional Erasmus Coordinator are responsible for the university's general Erasmus policy. The procedure for approval of agreements follows an official application procedure to be submitted to the Departmental Erasmus Coordinator. All applications are judged and approved by a commission which consists of the university academic coordinator and the institutional Erasmus coordinator, based on relevance and completeness of application following the indications of the National Agency. Placements are assigned by the Erasmus Placement Commission, which select candidates according to coherence and completeness of projects, and proficiency in the foreign language required. The learning agreements are signed by the Departmental Erasmus coordinators. The "Placement Office" coordinates all the Departmental "Placement Offices" and helps students with all the bureaucratic procedures.

Ensure that outgoing mobile participants are well prepared for the mobility, including having attained the necessary level of linguistic proficiency.

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Please describe your institution's language policy for preparing participants for mobility, e.g.: course providers within or outside the HEI. (max. 750 characters)

If possible, please provide the direct web link for your language policy:

Selection of mobility candidates is based on the candidate's proficiency in foreign languages

The selection of Erasmus candidates for outgoing mobility is organized by the departments. The selection procedure evaluates the academic progress, and tests the linguistic ability of each single candidate and assigns the destinations according to the progress made in, and pertinence of, the student's academic curriculum.

The University's Language Centre (CLA) offers preparatory courses for participants for mobility. Several courses, at different levels, are offered, free of charge, during the academic year, for the following languages: English, French, German, Spanish

Further information is available at: www.uniurb.it/cla

Ensure that student and staff mobility for education or training purposes is based on a learning agreement for students and a mobility agreement for staff validated in advance between the home and host institutions or enterprises and the mobile participants.

Provide assistance related to obtaining visas, when required, for incoming and outgoing mobile participants.

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Provide assistance related to obtaining insurance, when required, for incoming and outgoing mobile participants.	abla
C4. When Participating in Mobility Activities - During Mobility	
Ensure equal academic treatment and services for home students and staff and incoming mobile participants.	abla
Integrate incoming mobile participants into the Institution's everyday life.	abla
Have in place appropriate mentoring and support arrangements for mobile participants.	abla
Please describe mentoring and support arrangements for incoming mobile participants and outgoing study and traineeships. (max. 750 characters)	dents
Mentoring and support arrangement in place at the University of Urbino include orientation meetings with the Departr Coordinators and orientation days organized by the Erasmus Office for outgoing students; free intensive courses in It and orientation program at the beginning of the academic year for incoming students. A guide for incoming internation students (www.uniurb.it/Uborse/guide.pdf) and a slide presentation (www.uniurb.it/Uborse/slides.pdf) are published internet site. The University's Erasmus Office deals with all administrative procedures for incoming and outgoing students.	alian nal on our
Provide appropriate linguistic support to incoming mobile participants.	\checkmark
Please describe your institution's language support for incoming students and staff with a minimum of 2-mobility period. (max. 500 characters)	month
If possible, please provide the direct web link for your language policy:	
The University of Urbino organizes free intensive courses in Italian at the beginning of the academic year for incomin students, as well as free regular weekly courses in Italian throughout the rest of academic year. Italian Courses offere at B2 – C1 level and therefore to all incoming students is requested at least a proficiency at a B1 level. All the relevant information is included in the guide for International and Erasmus students (www.uniurb.it/Uborse/guide.pdf).	ed are
information is included in the guide for international and Erasinas stadents (www.uniars.ib oborse/guide.par).	
C5. When Participating in Mobility Activities - After Mobility	
Accept all activities indicated in the learning agreement as counting towards the degree, provided these have been satisfactorily completed by the mobile students.	\checkmark
Provide incoming mobile participants and their home institutions with transcripts containing a full, accurate and timely record of their achievements at the end of their mobility period.	e ☑
Regarding the above two Charter principles, please describe the mechanisms your institution has in place recognise mobility achievements for study and traineeships in enterprises. (max. 750 characters) In addition, please provide the direct web link for this recognition procedure:	e to

As stipulated by their learning agreements, exchange students will have their credits automatically recognized upon completion of their courses abroad as part of their degree at the university of Urbino. Placement experience is included in the student's course plan and awarded credits are acknowledged as part of the course plan or published on the Diploma Supplement. The number of credits obtained in traineeship may vary according to each Department's degree requirements, just as placement activities can vary depending on Department. The detailed procedure for the recognition procedure is included in the Decision n. 135 of the Academic Senate of September 24, 2008.

(www.uniurb.it/Uborse/senato_erasmus.pdf)

Support the reintegration of mobile participants and give them the opportunity, upon return, to build on

their experiences for the benefit of the Institution and their peers.	\vee
Ensure that staff are given recognition for their teaching and training activities undertaken during the mobility period, based on a mobility agreement.	\bigvee
Please describe your institution's measures to support, to promote and to recognise staff mobility. (max. 7 characters)	750
In the selection process the actors involved are: the Erasmus Institutional Coordinator, the University Academic Erasm Coordinator and all Departmental Erasmus coordinators. The Departmental Coordinators are informed of the regulating application procedures, communicate all details to all staff mobility opportunities in their departments and propose to a Erasmus office the names of staff members interested in mobility activities. The final decision is taken by a University Commission. The activities of staff undertaking a teaching assignment are integrated into the curricula of the host institution. Staff training mobility activities are recognized by the University in the distribution of bonuses foreseen in the national contracts.	ng the
C6. When Participating in European and International Cooperation Projects	
Ensure that cooperation leads to sustainable and balanced outcomes for all partners.	\vee
Provide relevant support to staff and students participating in these activities.	\bigvee
Please describe your institutional measures to support, promote and recognise the participation of your or institution's staff and students in European and international cooperation projects under the Programme. (1750 characters)	
Every year in January the Erasmus Office issues an instruction-booklet for outgoing students (bando di concorso), bot print and on the internet, specifying all necessary information for applications and furnishes a list of all possible destinations. The publication of the instruction-booklet is given ample publicity through posters and internet announcements. All departments include information on Erasmus exchange programmes in their study-guides and conbooklets too. In February the University organizes a 3 day event "Open University" in which a specific section is dedict to mobility opportunities for students and staff. Every Department, through their Erasmus Commission, organizes Erasmus events.	ourse cated
Exploit the results of the projects in a way that will maximise their impact on individuals and participating institutions and encourage peer learning with the wider academic community.	\bigvee
C7. For the Purposes of Visibility	
Display the Charter and the related Erasmus Policy Statement prominently on the Institution's website.	\bigvee
Promote consistently activities supported by the Programme, along with their results.	abla

D

Erasmus Policy Statement (Overall Strategy)

D. Erasmus Policy Statement (Overall Strategy)

The Institution agrees to publish this overall strategy (all three parts) on its website within one month after the signature of the Erasmus Charter for Higher Education by the European Commission.

Please describe your institution's international (EU and non-EU) strategy. In your description please explain a) how you choose your partners, b) in which geographical area(s) and c) the most important objectives and target groups of your mobility activities (with regard to staff and students in first, second and third cycles, including study and training, and short cycles). If applicable, also explain how your institution participates in the development of double/multiple/joint degrees. (max. 5000 characters)

Original language [EN]

The University of Urbino's strategy to choose partner institutions is based on criteria of quality and diversity. It dedicates itself to the promotion and increase of the involvement of the science departments in the exchanges. New subject areas and mobility to different countries will be emphasized in order to generate interest across the widest possible range of departments. The target groups of the university's mobility activities are students in first and second cycles (proportionally selected) and teaching staff involved in, or about to set up, activities between the University of Urbino and partner institutions abroad. To maximize impact the university promotes teaching exchanges with those partners where student mobility is in place. Although the university tries to increase the number of incoming students, the number of incoming students cannot indiscriminately be increased, as this would mean a drop in the quality of the exchanges. For example, 100% of the incoming students have guaranteed access to university accommodation. Since Urbino is a small town (with a population of approximately 15,000) with a large university (student population approximately 16,000), an excessive increase in the number of incoming students would mean that accommodation could no longer be guaranteed.

The University of Urbino also promotes the linking of international research activity to education programmes in areas that have already proved particularly fruitful and successful. Although prior to 2007 the University's participation in international cooperation had been restricted mainly to the Thematic Networks and a European Module, since 2007 it has actively encouraged the setting up of non-exchange activities and a long list of such agreements with international partners has been signed. The University also sees it as a priority to develop co-operation agreements that enable students seeking specialized degrees to make use of the possibilities offered by the Erasmus programme.

The University of Urbino is investing in the development of joint or double degrees with partner institutions abroad, and to this purpose has set up a joint-degree agreement with the University of Jena (Germany), sending out students for part of the curriculum to Jena, and at the same time hosting German students to complete part of their studies at the University of Urbino. The University of Urbino also has set up a convention with the Institute of Technology at Sligo (Ireland), allowing outgoing students to receive a double BA degree both at the University of Urbino and at the Institute of Technology at Sligo. Other joint and/or double degree projects are in the process of being set up.

Our information material for incoming students is available on line.

A video: http://www.uniurb.it/Uborse/Sito 2/Video Urbino.html

A slide presentation: http://www.uniurb.it/Uborse/slides.pdf

A guide for International Students: http://www.uniurb.it/Uborse/guide.pdf

The Rector of the University has appointed a Delegate for Placements and Placement Agreements and a Placements Office has been created as well as an internet website where students may find information regarding placement opportunities and procedures (www.uniurb.it/stage). The placement activities can vary depending on the Department, but all internships include the following aspects:

Tutorship: the University guarantees the assistance of an academic tutor to help organize the activities of the placement. The host institution or firm is also asked to name a supervisor. The supervisor will be responsible for receiving the trainee upon arrival, introducing her/him to the work environment, monitoring the trainee's activity, offering feedback and helping with any problem that may arise.

Placement contract: the contract is signed by the student, the academic tutor and the enterprise supervisor and contains specific information on the activities that will be carried out by the trainee.

Transcript of work: at the end of the placement the host organization will issue a final document containing the student's evaluation. The evaluation will take into consideration aspects such as the student's attitude for team-work, the student's skills and her/his ability in problem-solving. Internationalisation is a two-way process; for the University to realise the full benefits of our global reach we must give as much as we get. We believe that by working multilaterally rather than unilaterally we achieve more in terms of teaching, research and knowledge transfer. We concentrate our energies on cultivating enduring, boundary-spanning relationships that are mutually beneficial, which applies to students and to academic partners.

If applicable, please describe your institution's strategy for the organisation and implementation of international (EU and non-EU) cooperation projects in teaching and training in relation to projects implemented under the Programme. (max. 2000 characters)

Original language [EN]

Urbino is a small Renaissance city with a population of fewer than 15,000. The University, founded in 1506, has a student population of about 16000. Urbino can justifiably be considered a city and campus all in one. The evaluation of priorities and definition of goals for the implementation of international cooperation projects has been carried out by the Vice President for International Affairs supported by the Erasmus Academic Coordinator and the International Relations Office. Urbino is in the Marche Region, 35 km. from the Adriatic coast and therefore our internationalisation strategy cannot ignore the priorities of Marche Region of strengthening relations with the Adriatic-Ionian Area. 40% of foreign students enrolled at our University comes from that area. Another priority is the preservation of the cultural patrimony, being Urbino one of the capitals of Renaissance. The University of Urbino has signed an agreement with Institutions of the Balkan Area to create in Urbino a permanent observatory on cultural heritage. Another priority is the development of the Euro-Mediterranean cooperation. Our University is among the founders of the Slovenian based Euro Mediterranean University (EMUNI) and together with the American University in Beirut (Lebanon) is in the process of setting up a master program in art restauration. Another priority is the development of strong relations with American Universities. Urbino is one of the 3 Italian Universities members of ISEP (International Student Exchange Program), based in Washington DC. Through ISEP we already exchange students with more than 100 American Universities. Our goal for the future is to strengthen the relations with a number of selected Institutions in order to organize joint study programs or programs leading to double-degrees.

Please explain the expected impact of your participation in the Programme on the modernisation of your institution (for each of the 5 priorities of the Modernisation Agenda*) in terms of the policy objectives you intend to achieve. (max. 3000 characters)

Original language [EN]

Within the framework of the Socrates Program we had been involved in the coordination of two thematic networks and in the LLP Program we have emphasized the promotion and increase of the involvement of all the Departments in all mobility activities.

With the new program our priority will not be to increase the number of exchanges but to increase the quality of the exchange activities, selecting more carefully the partner Institutions, putting a better emphasis on student's accomplishments abroad, signing agreements leading to double-degree or joint-degree programs, encouraging the involvement of the Departments in Erasmus Mundus, creating more opportunities for work placement experiences. The Academic Senate of our University on April 9, 2013 has approved a statement containing the general guidelines for quality assurance in teaching and research activities, adopting models of Total Quality Management (TQM). The responsibility to promote and coordinate the Quality Assurance System is entrusted to a Quality Assurance Commission (Presidio di Qualità), whose members are professors, researchers and students from all the Departments. The statement (in Italian) is available at the following link: www.uniurb.it/Uborse/presidio_qualita.pdf

In order to strengthen quality through mobility and cross-border cooperation, every Department has appointed an Erasmus Coordinator and an Erasmus Commission.

The Board of Directors (Consiglio di Amministrazione) with the decision n. 73 dated April 14, 2013, has decided to use the

The Board of Directors (Consiglio di Amministrazione) with the decision n. 73 dated April 14, 2013, has decided to use the 80 euros increase in tuition for students with a family income higher than 70,000 euros a year to settle a fund for quality mobility Erasmus activities.

The international context in which higher education operates has become more dynamic, more volatile, more global, and more competitive. This environment is now affected by the economic crisis, which is creating new vulnerabilities. Our University policy is affected by a scarcity of financial resources due to the budget cuts decided by the Government. There has been a decrease in University enrollment at a National level. In Urbino the enrollment figures are stable and last year we have had an increase of 16%, due to the joint efforts of the University and The Regional Agency for the Right to Study (ERSU), responsible for board and lodging.

The placement office is creating a database of all the placement agreements signed with International Firms and Organizations (http://www.uniurb.it/stage/aziende)and an agreement has been signed with the City Hall of Urbino, the province of Pesaro and Urbino and ERSU to establish the Urbino International Centre (UIC). UIC is an association of Public Local Institutions involved in the internationalization of the territory. UIC has started a fruitful cooperation with Local Firms and Organizations interested in accessing new markets. Mobility students will have the possibility to take advantage of the possibilities offered by UIC.

^{*} COM (2011) 567 (http://eur-lex.europa.eu/LexUriServ/LexUriServ.do?uri=COM:2011:0567:FIN:EN:PDF)

Endorsement of the application

I, the undersigned, legal representative of the applicant institution,

certify that the information contained in this application is complete and correct to the best of my knowledge. All Programme activities will be implemented on the basis of written agreements with the relevant authorities of the partner institutions;

agree to the content of the Erasmus Charter for Higher Education (ECHE) application outlined above and commit my institution to respect and observe these obligations;

agree to the publication of the Erasmus Policy Statement by the European Commission

Place: Urbino Name: Stefano Pivato Date (dd/mm/yyyy): 13/05/2013

☑ I have read and accept the Privacy statement

Original signature of the legal representative of the Institution (as identified in section A.2 above)

Original stamp or seal of the Institution

my ?l

